



Prize Money
Rs. 850,000
(Eight Lakhs Fifty Thousand Only)

Usage - To be used by you according to your agreement between you. 3 (three) Members who will decide how to spend the prize money will be nominated by you vide votes. (M. Das EXCLUDED). It can be Cash division or a trip to Goa or anywhere or anything as you wish and decided by the three members you nominate. In case of inability to come to any conclusion or decision or in case of cash division, decision of Manas Das will be final.

- 🌸 Date of Evaluation = 16th - 18th April 2008.
- 🌸 Period of enjoyment of prize = 1st May 2008 - 7th May 2008 (i.e. in the duration of Mayday holidays in China)
- 🌸 Anyone who does not meet the following criteria is not eligible.
- 🌸 In case a Group underperforms and does not reach the target their share from above prize will be transferred to any group which overacheives their target and enable us to reach the ultimate goal of 23.40 Million USD.
- 🌸 This offer is independent and is not concerned with any other incentive.
- 🌸 Only the following people are included in this scheme and not applicable for anyone who is not present on the date of disbursement.

List of the Persons Eligibility for prize

Offer for persons	Eligibility for prize
SYED AHMED HASAN	S6+P2+L1+L2
ROHIT KOHLI	S4+P1+L1
JAI VARDHAN SINGH	S4+P1
HIMANSHU SARANGI	S4+L1
ANAMIKA DHULIYA	S1/S5+P1+L1(OEM)
SUDESH GANGRADE	S1/S5+P1
PRIYANKA VERMA	S1/S4+L1(OEM)
MANISH NARANG	S1+P1+L1
MANISH BAJAJ	S1+P1
SHAKEEL AHMED	S1+P1
TABREZ AKHTAR	S1+L1
PRASENJIT GANGULY	S1+L1
KRISHAN SHARMA	S1+L1
SHILPA TIWARI	S1+P1
MANJU BALA SINGH	S2+P1+L1
JITENDER KUMAR KANWAR	S2+L1
VIKRAM KUMAR	S2+L1
GAURAV JUNEJA	S2+P1
PANKAJ YADAV	S3+P1+L1
NARENDER	S3+L1
MUKESH SHARMA	S10+P2+L1+L2
SAURABH GOEL	S8+P1
SRINIBAS SAHU	S7/S8+P1
AMIT AGARWAL	S7+P1
SAPANA ARORA	S7+P1
SUSHEEL SAXENA	S9+P1
SANDEEP SINGH	S9+P1
PRADEEP CHANDAK	S10+L1
MANINDER SINGH	S2/S10+L1
ASHISH KATIYAR	(S2+P1)/A1
VIKASH JUNEJA	S6
RAJESH SEHGAL	S6+L1+L2
ASTHA GUPTA	S6
VINOD KUMAR	S6
RAGHU KANOJIA	(S3/S8)/(S6+S10)+L1+L2
NITIN MOHAN	S6+S10+L1
SANDEEP CHAUHAN	S6+S7+S8+Q1+Q2
ARVIND	S6+S7+S8+Q2
SANDEEP CHITKARA	S6+S10+L1
SUSHEEL KUMAR	S6+S10+L1
ANIL GARG	S6+S10+L2
SHASHI SHARMA	S6+S10+L2

Terms & Conditions for the Prize

(All Values in USD)

		TILL 30/11/07	To Cross the Target 31/03/2008
S1	2WSP	5,206,021	8,000,000
S2	CU1	4,016,300	6,900,000
S3	CU2 (CG/AX/3W/CGL)	1,808,704	3,000,000
S4	TT	1,134,240	2,100,000
S5*	OEM	0	300,000
S6		12,165,265	20,000,000

S7	IPD	713,610	1,500,000
S8	AUTO	326,433	1,000,000
S9	INDIA	391,143	1,000,000
S10		1,431,186	3,500,000

Note on S5*	Anamika / Sudesh will be eligible even when 2WSP achieves their target. Achieving OEM will have an additional impact on their share. Likewise for Priyanka and case of T&T, Maninder Singh for CU1, Raghu for CU2/Auto, Srinibas Shau for IPD/Auto.
Note on S6*	OEM Amount has been excluded
P1	Average minimum GP for your group ABOVE @ 13.50%
P2	Average minimum GP for respective TD's ABOVE @ 14.50%
L1	All final set of documents of SOB orders till 31st March are submitted/accepted into Finance Department within 16th April. Final Set = Invoice+PL+original BL SET. In case of advance payments where it is not possible to finalise the invoice all original BL must be received.
L2	MIS report of direct & Indirect expenses shows the complete status as on 31st March, 2009
A1	Phase I complete and a contract signed with a factory at 15% lower than our current lowest price.
Q1	Eastman standards of Quality vs every factory & Price.
Q2	Complaints CAPA completed & acknowledged by respective team heads for all complaints received till 31st March 2008.



Eastman
...let's grow together



Eastman Industrial Company

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